

# Why Seed World Magazine?

- For more than 100 years, Seed World has been covering the news and issues shaping the U.S. seed industry.
- Seed World offers the best seed-related editorial content. You can associate your brand with that content.
- Seed World is the most-featured and sought-after print media at trade shows and conferences.
- Advertising in Seed World print conveys a favorable and credible industry reputation to your customers and prospects.
- · Your customers are influenced by what they read and see in Seed World.
- · Partnered with several key industry associations.



#### **ASSOCIATION & INTERNATIONAL PARTNERS**





























# **Key Facts**

#### **PRINT DISTRIBUTION**

20,622
Total Market

Reach

8,966
Total Mailed

Distribution

#### **READERS BY ORGANIZATION**

44% Retailers/Wholesalers/Brokers

42% Seed Companies

8% Universities

6% Breeders

#### **READERS BY JOB FUNCTION**

62% Senior Management

18% Operations

12% Sales & Marketing

#### **ONLINE IMPACT**

12,394

Average Monthly Users

66,603

Average Monthly Page Views

#### **DIGITAL IMPACT**

9,381+

Newsletter Subscribers

6,369+

Social Media Followers

# **Editorial Line-Up**

#### **JANUARY**



#### **BONUS DISTRIBUTION:**

• IPSA Annual Conference

#### **JUNE**



#### **BONUS DISTRIBUTION:**

- ASTA Policy & Leadership Development Conference
- NAPB Annual Meeting
- ISTA Annual Convention

#### **DECEMBER**



#### **BONUS DISTRIBUTION:**

• ASTA CSS 2018 & Seed Expo

#### **FEBRUARY**



#### BONUS DISTRIBUTION:

- ASTA Vegetable & Flower Seed Conference
- ASTA Management Academy

#### **SEPTEMBER**



#### **BONUS DISTRIBUTION:**

- ESA Annual Conference
- ABIC Conference
- International Society for Seed Science
- Seed Congress of the Americas

#### MAY



#### **BONUS DISTRIBUTION:**

ISF World Seed Congress

#### **OCTOBER**



#### **BONUS DISTRIBUTION:**

- Western Seed Association Conference
- ASTA Farm & Lawn Seed Conference

#### **STRATEGY**

Strategy will bring together experts to discuss a hot button issue in the industry for an interactive webinar. The webinar is an extension to the article that appeared in the most recent issue of Seed World, with full print circulation and available online, with added traffic drivers. Contact us to discuss sponsorship opportunities.

#### **CUSTOM PUBLISHING**

Talk to us about building custom advertorials to share your story, photos and company information.

#### **2020 DATES**

#### **JANUARY**

Booking Deadline: November 20, 2019 Creative Due: December 4, 2019 Mailboxes: December 27, 2019

#### **FEBRUARY**

Booking Deadline: December 13, 2019 Creative Due: January 3, 2020 Mailboxes: January 21, 2020

#### MAY

Booking Deadline: April 17, 2020 Creative Due: May 1, 2020

#### JUNE

Booking Deadline: April 24, 2020 Creative Due: May 8, 2020 Mailboxes: May 22, 2020

#### **SEPTEMBER**

Booking Deadline: July 3, 2020 Creative Due: July 17, 2020 Mailboxes: August 7, 2020

#### **OCTOBER**

Booking Deadline: August 14, 2020 Creative Due: August 28, 2020 Mailboxes: September 18, 2020

#### **DECEMBER**

Booking Deadline: October 16, 2020 Creative Due: October 23, 2020 Mailboxes: November 13, 2020



### **Creative Content Marketing Solutions**

Talk to us about building custom advertorials, corporate profiles, or an Innovation Showcase to share your story.







#### INTEGRATED CONTENT MARKETING PLATFORMS





Premium content marketing programs give you reach and extension through our multi-channel platforms to our highly engaged Seed World audience.

**Seed World INSIDERS:** A turnkey content marketing program in as little as 30 days. Giving you a strategic 12 month plan showcasing you as an industry thought leader, professional content development support and your own exclusive INSIDER category.

**Seed World Amplify:** Partnered content in the Seed World media platform. We'll create your monthly article leveraging your knowledge and expertise to deliver professional articles and content that supports your brand objectives.

Contact us today to learn more about these content marketing programs.



# INSIDERS

# **INSIDERS Content marketing blue print**

Connect with your audience and close more sales with our fully integrated content marketing template that has worked for dozens of companies like yours helping them build and deploy monthly articles to their seed industry prospects positioning their organization as go-to-experts. This includes reach and frequency down our print, digital and social media channels. Best part? You can do this without a marketing team of your own or having to write a single sentence of content. It's so simple and turn-key that you'll wish you had done this long ago.

#### **PROGRAM INCLUDES:**

- Dedicated Seed World, INSIDER reporter to guide you through the process and write your column.
- 6 columns in 6 Seed World print editions 400 words
- One column in Seed World, International Edition print
- 12 months on Seedworld.com INSIDER department
- Monthly Facebook posts in our content feed
- Monthly Twitter posts to our Twitter network
- 2 rotating banner ads on Seedworld.com
- Your INSIDER photo on each column
- Your picture and bio featured online
- Monthly feature in our Seed World Daily Enewsletter
- Full page ad in 6 Seed World issues
- INSIDER icon on your website
- Comprehensive reporting
- Bi-monthly campaign review meetings



# AMPLIFY

## Amplify Done-for-you thought leadership system

Our premium content revenue and lead gen formula positions your thought leadership so you can connect with your audience and truly dominate a position in the market. We provide all the content, tools and channels in this one-on-one, personalized content platform. You work directly with our team of experts. Plus, we'll do all the heavy lifting from strategy, writing, content metrics and ROI strategy sessions. Drive more leads, more traffic and more sales with the done-for-you system.

#### **PROGRAM INCLUDES:**

- 1x Full page article/month (print & digital)
- 2x monthly Twitter posts
- 2x Monthly Facebook posts
- 1x Seed World Daily eNewsletter inclusions (monthly)
- 1x Medium rectangle ad placement on seedworld.com
- Full page print ad
- Create journalist to write content
- Content to link to your channels
- Comprehensive reporting
- Bi-monthly campaign review meetings





# be PRESENT be COMPETITIVE be DOMINANT

# The bePresent, beCompetitive and beDominant methods for lead gen + increased sales

Launch your next campaign with our "be" series of integrated print and digital marketing tools. Deliver frequency and reach and generate more qualified prospects as we share our 5x strategy to increase pipeline and sales. These high-value targeted programs have been delivering success for clients just like you in the seed industry.

#### **PROGRAM OPTIONS:**

#### **BE PRESENT**

6x Half Page Ad 3x Medium Rectangle 3x Brand Buzz

#### **BE COMPETITIVE**

6x Full Page Ad 3x Custom eBlast 6x Medium Rectangle 3x Brand Buzz

#### **BE DOMINANT**

Journalist to write your content
Full page articles
Social media marketing
Enewsletter marketing
Full page display ads
Digital banner advertising
Comprehensive reporting
Bi-monthly campaign review meetings

INSIDERS AMPLIFY

#### **Print Ad Rates**

FULL CIRCULATION RATES	1X	2X	3X	4X	5X	6X
DPS	\$4,950	\$4,455	\$4,210	\$3,960	\$3,710	\$3,465
Full Page	\$2,530	\$2,280	\$2,190	\$2,025	\$1,895	\$1,770
1/2 Page DPS	\$2,310	\$2,080	\$1,965	\$1,850	\$1,730	\$1,615
2/3 Page	\$2,145	\$1,930	\$1,820	\$1,715	\$1,610	\$1,505
1/2 Page	\$1,430	\$1,290	\$1,215	\$1,145	\$1,070	\$1,010
1/3 Page	\$1,265	\$1,140	\$1,075	\$1,012	\$950	\$885
1/4 Page	\$1,045	\$940	\$890	\$835	\$785	\$730
COVER POSITIONS	1X	2X	3X	4X	5X	6X
Inside Front, Inside Back Cover	\$3,300	\$2,970	\$2,805	\$2,640	\$2,475	\$2,310
Outside Back Cover	\$3,630	\$3,270	\$3,085	\$2,905	\$2,720	\$2,540
1/2 Page DPS on the Table of Contents	\$3,190	\$2,870	\$2,710	\$2,550	\$2,390	\$2,235

NOTE: RATES FOR PROFESSIONAL ADVERTISING DESIGN AND PRODUCTION ARE AVAILABLE ON REQUEST.

# **Premium Advertising Opportunities**

#### **INSERTS**

Inserts deliver a highly targeted audience at a fraction of the cost of a direct mail piece. An insert captures the attention of readers and affords you the added flexibility of producing a piece on unique paper stock and of a custom size.

#### **POLYBAGGED INSERTS**

Capture the attention of our readers before they even open the cover with your unique marketing piece on the outside of the magazine distributed in a clear polybag.

#### **BELLYBANDS**

A bellyband is a band of paper wrapped around the magazine with your message. Before readers open the issue, they will see your advertisement.

#### **GATEFOLD COVER**

Maximize the impact of your message with a multi-page gatefold. This multi-page spread advertisement opens up from the inside front cover, thus allowing multiple pages of advertising.

#### **READERSHIP**

20,622
Total Market Reach

8,966

Total Mailed Distribution

2.3

Readers Per Copy total pass along distribution





SPONSOR OPPORTUNITIES AVAILABLE UPON REQUEST

NOTE: PRICES VARY, CONTACT YOUR SALES ASSOCIATE FOR RATES AND DETAILS

# **Print Specifications**



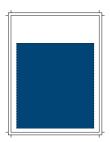
**DOUBLE PAGE SPREAD** 

Trim: 18" x 10.75" Bleed: 18.25" x 11" Live Area: 16.875" x 9.75"



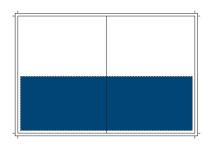
**FULL PAGE** 

Trim: 9" x 10.75" Bleed: 9.25" x 11" Live Area: 7.875" x 9.75



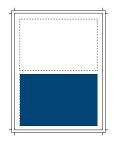
2/3 PAGE

Trim: 7.875" x 6.375" Bleed: N/A Live Area: N/A



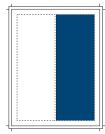
1/2 DOUBLE PAGE SPREAD

Trim: 16.875" x 4.75" Bleed: N/A Live Area: N/A



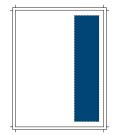
1/2 HORIZONTAL

Trim: 7.875" x 4.75" Bleed: N/A Live Area: N/A



1/2 VERTICAL

Trim: 3.827" x 9.75" Bleed: N/A Live Area: N/A



1/3 VERTICAL

Trim: 2.47" x 4.75" Bleed: N/A Live Area: N/A



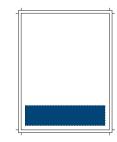
1/3 HORIZONTAL

Trim: 7.875" x 3.125" Bleed: N/A Live Area: N/A



1/4 VERTICAL

Trim: 3.827" x 4.75" Bleed: N/A Live Area: N/A



1/4 HORIZONTAL

Trim: 7.875" x 2.375" Bleed: N/A Live Area: N/A

# FILE SUBMISSION & REQUIREMENTS

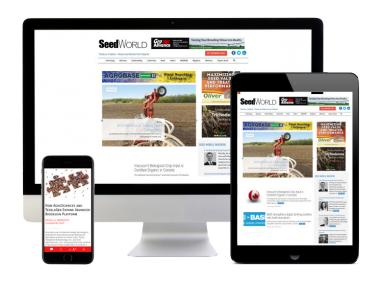
- We accept: Jpegs, tifs, eps and pdf files at a resolution of at least 300 dpi
- Ads must be prepared to the correct dimensions and shape, or be subject to production charges
- · All fonts must be included
- All links/images used must be included
- All pantone/spot colors must be converted to CMYK
- Final proofing is the responsibility of the advertiser

AD FILES CAN BE SENT TO: KMARTEL@ISSUESINK.COM

#### **Online Rates**

#### **SEEDWORLD.COM**

DIGITAL	DIMENSIONS	MONTHLY RATE
Leaderboard Ad	728 x 90 pixels	\$950
Medium Rectangle	300 x 250 pixels	\$600
Sponsored Post		\$1000
Keyword Sponsorship		\$1000
Carousel Ad		\$750
Inline Video Ad		\$2000
Roll-Down Takeover		\$3000
Website Brand Buzz		\$1000
Sticky Bottom Leaderboard		\$1500
Exit Pop-Up		\$3000
Entrance Pop-Up		\$4000





#### **E-NEWSLETTERS** Reach 9,237+ Digital Subscribers

DIGITAL	DIMENSIONS	MONTHLY RATE
Seed World Daily Sponsorship	600 x 100 pixels	\$2000/2 weeks
Seed Week Sponsorship	600 x 100 pixels	\$2000/4 issues
Custom Eblast	600 pixel wide template	\$1500/each
Brand Buzz	200-500 word advertorial highlighting your products or services, complete with a logo, photo & links	\$800/each



Facebook & Twitter Content/images/ \$100/each channel video/URL



#### **DIGITAL FILE SUBMISSION**

- We accept: Jpegs, tifs, eps, gif and pdf files
- Please submit click-thru URL with all digital ads
- Ads must be prepared to the correct dimensions and shape, or be subject to production charges
- Final proofing is the responsibility of the advertiser
- All files must be submitted one week prior to campaign launch

DIGITAL FILES CAN BE SENT TO: TRAMSOOMAIR@ISSUESINK.COM

# **Digital Opportunities**

#### **SEEDWORLD.COM**



#### LEADERBOARD AD

A leaderboard is a popular type of banner advertisement. Offering advertisers a great deal of space in a prominent position



#### MEDIUM RECTANGLE

One of the most common display ad sizes, your advertisement is prominent on the sidebar of the website with mulitple positions to get noticed



# SPONSORED POSTS

Content created by the publication and posted to the website is accompanied by a "Sponsored By..." introductory logo and website hyperlink at the top of the post



#### KEYWORD SPONSORSHIP

Sponsor a keyword in a specific post so that every time the word appears, it can be clicked on and will link to a sponsor's advertisement or website



# CAROUSEL AD

Tell the story of your brand with a carousel advertisement that displays different ads of the same spec, one after another, all featuring a single sponsor's products and services in a storyline



#### INLINE VIDEO AD

Video advertisement that visitors can click on/roll over to have the video play



#### WEBSITE BRAND BUZZ

Article/story-based advertisement that consists of a longer description of a sponsor's product or service, or information they want to relay, which is placed within our publication's posts



#### ROLL-DOWN TAKEOVER

Sponsor logo will be shown at the top of the home page, and when it is rolled over will "roll down" to expand into a prominent advertisement



- We accept: Jpegs, tifs, eps, gif and pdf files
- Please submit click-thru URL with all digital ads
- Ads must be prepared to the correct dimensions and shape, or be subject to production charges
- Final proofing is the responsibility of the advertiser
- All files must be submitted one week prior to campaign launch

DIGITAL FILES
CAN BE SENT TO:
TRAMSOOMAIR@
ISSUESINK.COM



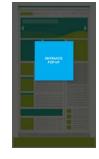
#### STICKY BOTTOM LEADERBOARD

Bottom leaderboard advertisement, exclusive to one sponsor, that stays on the bottom of the user's screen as they scroll, until the user physically closes the ad



# ENTRANCE POP-UP

Advertisement pop-up that displays on screen for 15 seconds upon arrival to the website



# EXIT POP-UP

Advertisement popup that displays on screen upon leaving the website

#### **Innovation Webinar Series**



Position your brand as a thought leader and educational resource while generating new business leads at the same time. Express opinions, share facts, position knowledge and provide information to a captive audience.

Prospects who sign-up for webinars are already familiar with your brand and interested in your expertise and thought leadership on a specific subject. Those who attend are providing a deeper level of brand engagement by giving up their time to learn from you. Marketers need to take advantage of this time in order to retain interest: provide valuable commentary and educational materials; use polls, Q&A, surveys and chat to gather more information and have a clear call-to-action at the end of the webinar.

Our team will work with you to promote and execute your webinar.

#### Partner webinar series:

- We provide the technology platform to host the webinar for you
- We give you 4 weeks of pre-webinar marketing/promotion through all our channels website, custom eblasts, newsletters, social media
- We provide a registration sign up page
- · We provide pre-webinar reminders to all registrants alerting them to add this event to their calendar
- We provide a Seed World host to moderate the webinar
- Pre-webinar rehearsal prior to live event
- Live polling and questions to engage audience
- · Post-show email promoting webinar recording
- Analytic reporting
- · Link provided of recorded webinar for on demand viewing on seedworld.com. We archive it on our site for evergreen viewing

#### RATE

Seed World Webinar

\$5000

73% of B2B marketers and sales leaders say a webinar is the best way to generate high-quality leads \*InsideSales.com